



CAMPS BAY RETREAT
PRIVATE NATURE RESERVE

ROOMS		23
Manor House Room	1	Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range. Sleeps 2.
Nature Room	2	Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with enclosed toilet, bath and separate shower, a king size bed which can be converted to twin beds. Sleeps 2 + 1 child.
Sky Room	3	With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted to twin beds. Sleeps 2 + 1 child.
Villa Ocean Rooms	2	Opening up onto a balcony boasting views of the ocean and Lions Head mountain, the bedroom has an en-suite shower and a king size bed which can be converted to twin beds. Sleeps 2.
Sea Mountain Room	1	Situated on the first floor with ensuite shower and partial ocean and Twelve Apostles Mountain views.
Wood Fired Hot Tub Mountain Room	1	Views of Twelve Apostles Mountain from your deck, with private Wood Fired Hot Tub and ensuite shower.
Wood Fired Hot Tub Nature Wellness Room	1	This room comprises of a vanity bath, enclosed toilet and separate shower with sliding doors leading onto a deck with Wood-Fired HotTub overlooking the ocean and gardens. Sleeps 2 + 1 child.
Manor Ocean Suite	2	Ocean and garden view rooms featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower. Sleeps 2.
Wood-fired Hot Tub Nature Studio	2	Featuring a kitchenette, private Wood-Fired Hot Tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 1 child.
Ocean Suite	1	Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.
Wood Fired Hot Tub Nature Residence	1	Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own Wood-Fired Hot Tub with views of the ocean and forest. The bedroom has an en-suite bathroom with enclosed toilet, bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 1 child.
Wood Fired Hot Tub Villa Ocean Room	2	Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private Wood-Fired Hot Tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower, with room 21 offering the added luxury of a freestanding bath.
Wood-Fired Hot Tub Nature Pool Studio	1	Ground floor studio featuring a kitchenette, private pool, Wood-Fired Hot Tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 2 children.
Villa Ocean Suite	1	This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostle mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower. The bedroom has a king size bed which can be converted to twin beds. Sleeps 2 + 1 child.
Manor Knacke Suite	1	Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fire place, a king size four poster bed, twin wardrobes, dressing room and an en-suite bathroom with bath and separate shower. Sleeps 2.
Sky Three Bedroom Suite	1	This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette. The bedroom layout offers the choice between double, queen or king bed. Sleeps 6 + 1 child.

INTERNATIONAL RACK RATES

ROOM TYPE	1 May '24 - 31 Aug '24	1 Sept '24 - 31 Oct '24	1 Nov '24 - 12 Dec '24	13 Dec '24 - 04 Jan '25	05 Jan '25 - 30 Apr '25
	Per Room	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 4 920	R 7 390	R 9 710	R 10 890	R 9 710
Nature Room	R 4 920	R 7 390	R 9 710	R 10 890	R 9 710
Sky Room	R 4 920	R 7 390	R 9 710	R 10 890	R 9 710
Villa Ocean Rooms	R 4 920	R 7 390	R 9 710	R 10 890	R 9 710
Sea Mountain Room	R 4 920	R 7 390	R 9 710	R 10 890	R 9 710
Wood Fired Hot Tub Mountain Room	R 5 820	R 8 610	R 10 550	R 13 090	R 10 550
Wood Fired Hot Tub Nature Wellness Room	R 5 820	R 8 610	R 10 550	R 13 090	R 10 550
Manor Ocean Suite	R 5 820	R 8 610	R 10 550	R 13 090	R 10 550
Wood-fired Hot Tub Nature Studio	R 5 820	R 8 610	R 10 550	R 13 090	R 10 550
Ocean Suite	R 6 770	R 10 030	R 12 300	R 15 100	R 12 300
Wood Fired Hot Tub Nature Residence	R 6 770	R 10 030	R 12 300	R 15 100	R 12 300
Wood Fired Hot Tub Villa Ocean Room	R 6 770	R 10 030	R 12 300	R 15 100	R 12 300
Wood-Fired Hot Tub Nature Pool Studio	R 6 770	R 10 030	R 12 300	R 15 100	R 12 300
Villa Ocean Suite	R 7 220	R 11 120	R 14 370	R 17 350	R 14 370
Manor Knacke Suite	R 7 220	R 11 120	R 14 370	R 17 350	R 14 370
Sky Three Bedroom Suite	R 10 190	R 15 530	R 20 270	R 24 480	R 20 270
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child

STO nett rates 20%

ROOM TYPE	1 May '24 - 31 Aug '24	1 Sept '24 - 31 Oct '24	1 Nov '24 - 12 Dec '24	13 Dec '24 - 04 Jan '25	05 Jan '25 - 30 Apr '25
	Per Room	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 3 936	R 5 912	R 7 768	R 8 712	R 7 768
Nature Room	R 3 936	R 5 912	R 7 768	R 8 712	R 7 768
Sky Room	R 3 936	R 5 912	R 7 768	R 8 712	R 7 768
Villa Ocean Rooms	R 3 936	R 5 912	R 7 768	R 8 712	R 7 768
Sea Mountain Room	R 3 936	R 5 912	R 7 768	R 8 712	R 7 768
Wood Fired Hot Tub Mountain Room	R 4 656	R 6 888	R 8 440	R 10 472	R 8 440
Wood Fired Hot Tub Nature Wellness Room	R 4 656	R 6 888	R 8 440	R 10 472	R 8 440
Manor Ocean Suite	R 4 656	R 6 888	R 8 440	R 10 472	R 8 440
Wood-fired Hot Tub Nature Studio	R 4 656	R 6 888	R 8 440	R 10 472	R 8 440
Ocean Suite	R 5 416	R 8 024	R 9 840	R 12 080	R 9 840
Wood Fired Hot Tub Nature Residence	R 5 416	R 8 024	R 9 840	R 12 080	R 9 840
Wood Fired Hot Tub Villa Ocean Room					
Wood-Fired Hot Tub Nature Pool Studio	R 5 416	R 8 024	R 9 840	R 12 080	R 9 840
Villa Ocean Suite	R 5 776	R 8 896	R 11 496	R 13 880	R 11 496
Manor Knacke Suite	R 5 776	R 8 896	R 11 496	R 13 880	R 11 496
Sky Three Bedroom Suite	R 8 152	R 12 424	R 16 216	R 19 584	R 16 216
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child
Daybed (3-14 yrs)	#REF!	#REF!	#REF!	#REF!	#REF!
Cot (0-2 yrs)	#REF!	#REF!	#REF!	#REF!	#REF!

VNL Trade Support

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Villa Ocean Rooms	2	Opening up onto a balcony boasting views of the ocean and Lions Head mountain, the bedroom has an en-suite shower and a king size bed which can be converted to twin beds. Sleeps 2.
Sea Mountain Room	1	Situated on the first floor with ensuite shower and partial ocean and Twelve Apostles Mountain views.
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Wood Fired Hot Tub Nature Residence	1	Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own Wood-Fired Hot Tub with views of the ocean and forest. The bedroom has an en-suite bathroom with enclosed toilet, bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 1 child.
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Wood-Fired Hot Tub Nature Pool Studio	1	Ground floor studio featuring a kitchenette, private pool, Wood-Fired Hot Tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 2 children.
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INTERNATIONAL RACK RATES

ROOM TYPE	1 May '25 - 31 Aug '25	1 Sept '25 - 31 Oct '25	1 Nov '25 - 11 Dec '25	12 Dec '25 - 10 Jan '26	11 Jan '26 - 30 Apr '26 (*)
	Per Room	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 5 510	R 7 760	R 10 680	R 11 980	R 10 680
Nature Room	R 5 510	R 7 760	R 10 680	R 11 980	R 10 680
Sky Room	R 5 510	R 7 760	R 10 680	R 11 980	R 10 680
Villa Ocean Rooms	R 5 510	R 7 760	R 10 680	R 11 980	R 10 680
Sea Mountain Room	R 5 510	R 7 760	R 10 680	R 11 980	R 10 680
Wood Fired Hot Tub Mountain Room	R 6 520	R 9 040	R 11 610	R 14 400	R 11 610
Wood Fired Hot Tub Nature Wellness Room	R 6 520	R 9 040	R 11 610	R 14 400	R 11 610
Wood-fired Hot Tub Nature Studio	R 6 520	R 9 040	R 11 610	R 14 400	R 11 610
Ocean Suite	R 6 520	R 9 040	R 11 610	R 14 400	R 11 610
Manor Ocean Suite	R 7 580	R 10 530	R 13 530	R 16 610	R 13 530
Wood Fired Hot Tub Nature Residence	R 7 580	R 10 530	R 13 530	R 16 610	R 13 530
Wood Fired Hot Tub Villa Ocean Room	R 7 580	R 10 530	R 13 530	R 16 610	R 13 530
Wood-Fired Hot Tub Nature Pool Studio	R 7 580	R 10 530	R 13 530	R 16 610	R 13 530
Villa Ocean Suite	R 8 090	R 11 680	R 15 810	R 19 090	R 15 810
Manor Knacke Suite	R 8 090	R 11 680	R 15 810	R 19 090	R 15 810
Sky Three Bedroom Suite	R 11 410	R 16 310	R 22 300	R 26 930	R 22 300
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child

STO nett rates 20%

ROOM TYPE	1 May '25 - 31 Aug '25	1 Sept '25 - 31 Oct '25	1 Nov '25 - 11 Dec '25	12 Dec '25 - 10 Jan '26	11 Jan '26 - 30 Apr '26 (*)
	Per Room	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 4 408	R 6 208	R 8 544	R 9 584	R 8 544
Nature Room	R 4 408	R 6 208	R 8 544	R 9 584	R 8 544
Sky Room	R 4 408	R 6 208	R 8 544	R 9 584	R 8 544
Villa Ocean Rooms	R 4 408	R 6 208	R 8 544	R 9 584	R 8 544
Sea Mountain Room	R 4 408	R 6 208	R 8 544	R 9 584	R 8 544
Wood Fired Hot Tub Mountain Room	R 5 216	R 7 232	R 9 288	R 11 520	R 9 288
Wood Fired Hot Tub Nature Wellness Room	R 5 216	R 7 232	R 9 288	R 11 520	R 9 288
Wood-fired Hot Tub Nature Studio	R 5 216	R 7 232	R 9 288	R 11 520	R 9 288
Ocean Suite	R 5 216	R 7 232	R 9 288	R 11 520	R 9 288
Manor Ocean Suite	R 6 064	R 8 424	R 10 824	R 13 288	R 10 824
Wood Fired Hot Tub Nature Residence	R 6 064	R 8 424	R 10 824	R 13 288	R 10 824
Wood Fired Hot Tub Villa Ocean Room	R 6 064	R 8 424	R 10 824	R 13 288	R 10 824
Wood-Fired Hot Tub Nature Pool Studio	R 6 064	R 8 424	R 10 824	R 13 288	R 10 824
Villa Ocean Suite	R 6 472	R 9 344	R 12 648	R 15 272	R 12 648
Manor Knacke Suite	R 6 472	R 9 344	R 12 648	R 15 272	R 12 648
Sky Three Bedroom Suite	R 9 128	R 13 048	R 17 840	R 21 544	R 17 840
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child
Daybed (3-14 yrs)	#REF!	#REF!	#REF!	#REF!	#REF!
Cot (0-2 yrs)	#REF!	#REF!	#REF!	#REF!	#REF!

VNL Trade Support TEL: +27 (0) 21 437 9700 EMAIL: res@vnltrade.com
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VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY:	01 May 2024 - 30 April 2026
COMPANY:	_____
SOURCE:	_____
SIGNED:	_____

GENERAL

- Rates are quoted per room per night in South African Rand and are inclusive of Value Added Tax at 15%.
- The above rates are inclusive of breakfast.
- A 3-night minimum length of stay applies during **Festive Peak** periods noted below.
 - 13 Dec '24 - 04 Jan '25 (Festive)
 - 12 Dec '25 - 10 Jan '26 (Festive)
- Peak deposit and cancellation policy applies over the following rate periods as noted below.
 - 13 Dec '24 - 04 Jan '25 (Festive) 02 Feb - 08 Feb '25 (Mining Indaba)
 - 12 Dec '25 - 10 Jan '26 (Festive) Mining Indaba 2026 TBC
- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.
- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

CHILD SHARING POLICY

- Sharing children must be requested at the time of booking.
- No children may be accommodated in the Earl Dyke Manor.
- One child up to and including 2 years old can be accommodated in cot (not available in the Earl Dyke Manor).
- One child under the age of 14 years can be accommodated with 2 adults in **Nature Room** only, and is subject to availability.
- One child under the age of 14 years can be accommodated with 2 adults in **Wood Fired Hot Tub Nature Studio** only, and is subject to availability.
- One child under the age of 14 years can be accommodated with 2 adults in **Wood Fired Hot Tub Nature Wellness Room** only, and is subject to availability.
- One child under the age of 14 years can be accommodated with 2 adults in **Wood Fired Hot Tub Nature Residence** only, and is subject to availability.
- Two children under the age of 14 years can be accommodated with 2 adults in **Wood Fired Hot Tub Nature Pool Studio** only, and is subject to availability.
- Should a daybed be occupied, a baby cot may not be added and vice versa.
- Children over the age of 14 years are considered adults and must occupy their own room.
- Third adult travelling must occupy their own room.
- Where additional persons sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Children sharing on a Day/Sofabed (3 -14 years) or a cot (0-2 years) pay the applicable per child sharing rate, per night.

CHECK-IN AND CHECK-OUT DETAILS

- Check-in at 7 Chilworth Road, Camps Bay.

BAR RATES

- BAR rates will be utilised at the discretion of management
- BAR rates are commissionable, however not on standard commission structures. Kindly contact your Village N Life Trade Account Executive to confirm your commission structure.
- BAR rates are not combinable with any special offers or exclusive value adds.



FIT / INDIVIDUAL RESERVATION BOOKING CONDITIONS:

PAYMENT

- Full prepayment is required one month prior to the confirmed arrival date.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

PEAK DEPOSIT

Validity: During peak periods noted on each rate sheet applicable to the property

- Full prepayment is required 90 days prior to the confirmed arrival date during the peak periods as noted on the rate sheets and above.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

STANDARD CANCELLATION

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

PEAK CANCELLATION (*)

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

REFUNDS

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

GROUP RESERVATION BOOKING CONDITIONS:

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.
- Free of Charge Policy:

Book and Pay 8 rooms	:	Receive 1 complimentary single room [9th room free]
Book and Pay 15 rooms	:	Receive 1 complimentary single room [16th room free] and 50% off an additional room [17th room at 50% discount]
Book and Pay 20 rooms	:	Receive 2 complimentary single rooms [21st and 22nd rooms free] and 50% off an additional room [23rd room at 50% discount]

MARKETING:

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by Village N Life prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.

VILLAGE N LIFE HOTELS: RATES 2023 - 2025



VILLAGE N LIFE CONTACT DETAILS

TRADE SUPPORT

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groups@vnltrade.com
Web 🌐 www.vnltrade.com

SALES SUPPORT

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Web 🌐 www.vnltrade.com

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HEAD OF TRADE

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TRADE ACCOUNT EXECUTIVE

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CAMPS BAY RETREAT CONTACT DETAILS

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Physical Address 7 Chilworth Road, Camps Bay

BANKING DETAILS

Account Name	Camps Bay Retreat (Pty) Ltd
Bank	Nedbank
Branch	Winelands
Branch Code	198765
Current Account	1141807483

20%