



CAMPS BAY RETREAT
PRIVATE NATURE RESERVE

ROOMS 18

Manor House Room	1	Rooms feature a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.
Nature Room	2	Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with enclosed toilet, bath and separate shower, a king size bed which can be converted to twin beds. Sleeps 2 + 1 child.
Sky Room	3	With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted to twin beds.
Villa Ocean Rooms	2	Opening up onto a balcony boasting views of the ocean and Lions Head mountain, the bedroom has an en-suite shower and a king size bed which can be converted to twin beds.
Nature Studio	2	Situated on the ground floor, featuring a kitchenette, deck with ocean views and loungers. The bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 1 child.
Nature Wellness Room	1	Situated on the ground floor the room features a large deck with ocean views and loungers. This room comprises of a vanity bath, enclosed toilet and separate shower with sliding doors leading onto a deck which overlooks the ocean and gardens. Sleeps 2 + 1 child.
Manor Ocean Suite	2	Ocean and garden view rooms featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.
Nature Pool Studio	1	Ground floor studio featuring a kitchenette, private pool with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with enclosed toilet, free standing bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 2 children.
Nature Residence	1	Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with views of the ocean and forest. The bedroom has an en-suite bathroom with enclosed toilet, bath and separate shower, a king size bed which can be converted into twin beds. Sleeps 2 + 1 child.
Villa Ocean Suite	1	This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostle mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower. The bedroom has a king size bed which can be converted to twin beds.
Manor Knacke Suite	1	Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fire place, a king size four poster bed, twin wardrobes, dressing room and an en-suite bathroom with bath and separate shower.
Sky Three Bedroom Suite	1	This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette. The bedroom layout offers the choice between double, queen or king bed.

INTERNATIONAL RACK RATES

ROOM TYPE	1 May '22 - 30 Sept '22	1 Oct '22 - 15 Dec '22	16 Dec '22 - 07 Jan '23 (*)	08 Jan '23 - 30 Apr' 23
	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 4 180	R 6 280	R 9 900	R 8 250
Nature Room	R 4 180	R 6 280	R 9 900	R 8 250
Sky Room	R 4 180	R 6 280	R 9 900	R 8 250
Villa Ocean Rooms	R 4 180	R 6 280	R 9 900	R 8 250
Nature Studio	R 4 540	R 6 920	R 10 725	R 8 960
Nature Wellness Room	R 4 540	R 6 920	R 10 725	R 8 960
Manor Ocean View	R 4 540	R 6 920	R 10 725	R 8 960
Nature Pool Studio	R 5 350	R 8 120	R 12 430	R 10 450
Nature Residence	R 5 350	R 8 120	R 12 430	R 10 450
Villa Ocean Suite	R 6 130	R 9 450	R 14 740	R 12 210
Manor Knacke Suite	R 6 130	R 9 450	R 14 740	R 12 210
Sky Three Bedroom Suite	R 8 650	R 13 200	R 20 790	R 17 220
Children Sharing	Per Child	Per Child	Per Child	Per Child
Daybed (3-14 yrs)	R1 000	R1 600	R2 200	R2 000
Cot (0-2 yrs)	R250	R300	R400	R350

STO nett rates 35%

ROOM TYPE	1 May '22 - 30 Sept '22	1 Oct '22 - 15 Dec '22	16 Dec '22 - 07 Jan '23 (*)	08 Jan '23 - 30 Apr' 23
	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 2 717	R 4 082	R 6 435	R 5 363
Nature Room	R 2 717	R 4 082	R 6 435	R 5 363
Sky Room	R 2 717	R 4 082	R 6 435	R 5 363
Villa Ocean Rooms	R 2 717	R 4 082	R 6 435	R 5 363
Nature Studio	R 2 951	R 4 498	R 6 971	R 5 824
Nature Wellness Room	R 2 951	R 4 498	R 6 971	R 5 824
Manor Ocean View	R 2 951	R 4 498	R 6 971	R 5 824
Nature Pool Studio	R 3 478	R 5 278	R 8 080	R 6 793
Nature Residence	R 3 478	R 5 278	R 8 080	R 6 793
Villa Ocean Suite	R 3 985	R 6 143	R 9 581	R 7 937
Manor Knacke Suite	R 3 985	R 6 143	R 9 581	R 7 937
Sky Three Bedroom Suite	R 5 623	R 8 580	R 13 514	R 11 193
Children Sharing	Per Child	Per Child	Per Child	Per Child
Daybed (3-14 yrs)	R1 000	R1 600	R2 200	R2 000
Cot (0-2 yrs)	R250	R300	R400	R350

Reservations and Child Sharing Policy are subject to Booking Terms & Conditions.



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INTERNATIONAL RACK RATES

ROOM TYPE	1 May '23 - 31 Aug '23	1 Sept '23 - 31 Oct '23	1 Nov '23 - 14 Dec '23	15 Dec '23 - 06 Jan '24 (*)	07 Jan '24 - 30 Apr '24
	Per Room	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 4 470	R 6 720	R 8 830	R 9 900	R 8 830
Nature Room	R 4 470	R 6 720	R 8 830	R 9 900	R 8 830
Sky Room	R 4 470	R 6 720	R 8 830	R 9 900	R 8 830
Villa Ocean Rooms	R 4 470	R 6 720	R 8 830	R 9 900	R 8 830
Nature Studio	R 4 860	R 7 400	R 9 590	R 11 480	R 9 590
Nature Wellness Room	R 4 860	R 7 400	R 9 590	R 11 480	R 9 590
Manor Ocean View	R 4 860	R 7 400	R 9 590	R 11 480	R 9 590
Nature Pool Studio	R 5 720	R 8 690	R 11 180	R 13 300	R 11 180
Nature Residence	R 5 720	R 8 690	R 11 180	R 13 300	R 11 180
Villa Ocean Suite	R 6 560	R 10 110	R 13 060	R 15 770	R 13 060
Manor Knacke Suite	R 6 560	R 10 110	R 13 060	R 15 770	R 13 060
Sky Three Bedroom Suite	R 9 260	R 14 120	R 18 430	R 22 250	R 18 430
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child
Daybed (3-14 yrs)	R1 000	R1 600	R2 000	R2 200	R2 000
Cot (0-2 yrs)	R0	R0	R0	R0	R0

STO nett rates 35%

ROOM TYPE	1 May '23 - 31 Aug '23	1 Sept '23 - 31 Oct '23	1 Nov '23 - 14 Dec '23	15 Dec '23 - 06 Jan '24 (*)	07 Jan '24 - 30 Apr '24
	Per Room	Per Room	Per Room	Per Room	Per Room
Manor House Room	R 2 906	R 4 368	R 5 740	R 6 435	R 5 740
Nature Room	R 2 906	R 4 368	R 5 740	R 6 435	R 5 740
Sky Room	R 2 906	R 4 368	R 5 740	R 6 435	R 5 740
Villa Ocean Rooms	R 2 906	R 4 368	R 5 740	R 6 435	R 5 740
Nature Studio	R 3 159	R 4 810	R 6 234	R 7 462	R 6 234
Nature Wellness Room	R 3 159	R 4 810	R 6 234	R 7 462	R 6 234
Manor Ocean View	R 3 159	R 4 810	R 6 234	R 7 462	R 6 234
Nature Pool Studio	R 3 718	R 5 649	R 7 267	R 8 645	R 7 267
Nature Residence	R 3 718	R 5 649	R 7 267	R 8 645	R 7 267
Villa Ocean Suite	R 4 264	R 6 572	R 8 489	R 10 251	R 8 489
Manor Knacke Suite	R 4 264	R 6 572	R 8 489	R 10 251	R 8 489
Sky Three Bedroom Suite	R 6 019	R 9 178	R 11 980	R 14 463	R 11 980
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child
Daybed (3-14 yrs)	R1 000	R1 600	R2 000	R2 200	R2 000
Cot (0-2 yrs)	R0	R0	R0	R0	R0

VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY: _____
COMPANY: _____
SOURCE: _____
SIGNED: _____

GENERAL

- Rates are quoted per room per night in South African Rand and are inclusive of Value Added Tax at 15%.
- The above rates are inclusive of a plated breakfast.
- A 3-night minimum length of stay applies during Peak periods noted above.

16 Dec '22 - 07 Jan '23 (Festive)	06 - 09 April '23 (Easter)
15 Dec '23 - 06 Jan '24 (Festive)	29 Mar - 01 April '24 (Easter)
- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.
- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

CHILD SHARING POLICY

- Sharing children must be requested at the time of booking.
- No children may be accommodated in the Earl Dyke Manor.
- One child up to and including 2 years old can be accommodated in cot (not available in the Earl Dyke Manor).
- One child under the age of 14 years can be accommodated with 2 adults in **Nature Room** only, and is subject to availability.
- One child under the age of 14 years can be accommodated with 2 adults in **Nature Studio** only, and is subject to availability.
- One child under the age of 14 years can be accommodated with 2 adults in **Nature Wellness Room** only, and is subject to availability.
- One child under the age of 14 years can be accommodated with 2 adults in **Nature Residence** only, and is subject to availability.
- Should a daybed be occupied, a baby cot may not be added and vice versa.
- Children over the age of 14 years are considered adults and must occupy their own room.
- Third adult travelling must occupy their own room.
- Where additional persons sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Children sharing on a Day/Sofabed (3 -14 years) or a cot (0-2 years) pay the applicable per child sharing rate, per night.

CHECK-IN AND CHECK-OUT DETAILS

- Check-in at 7 Chilworth Road, Camps Bay.
- Check-in from 14h00. • Check-out by 11h00.

BAR RATES

- BAR rates will be utilised at the discretion of management
- BAR rates are commissionable, however not on standard commission structures. Kindly contact Village N Life Sales office to confirm your commission structure.
- BAR rates are not combinable with any special offers or exclusive value adds.

VILLAGE N LIFE HOTELS: RATES 2022-2024

- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

STANDARD CANCELLATION

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

PEAK CANCELLATION

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

REFUNDS

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

GROUP RESERVATION BOOKING CONDITIONS:

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.
- Free of Charge Policy:

Book and Pay 8 rooms	Receive 1 complimentary single room [9th room free]
Book and Pay 15 rooms	Receive 1 complimentary single room [16th room free] and 50% off an additional room [17th room at 50% discount]
Book and Pay 20 rooms	Receive 2 complimentary single rooms [21st and 22nd rooms free] and 50% off an additional room [23rd room at 50% discount]

MARKETING:

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by a representative of the Village N Life Sales department prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.

VILLAGE N LIFE CONTACT DETAILS

TRADE SUPPORT

Tel 📞 +27 (0)21 430 4048
E-mail ✉️ res@vnltrade.com
groups@vnltrade.com
Web 🌐 www.vnltrade.com

SALES SUPPORT

Tel 📞 +27 (0)21 430 4047
E-mail ✉️ support@vnltrade.com
Web 🌐 www.vnltrade.com

ACCOUNTS

Tel 📞 +27 (0)87 743 2410
E-mail ✉️ debtors@vnlhospitality.co.za

TRADE RELATIONSHIP MANAGER

Jaco de Villiers
Tel 📞 +27 (0)71 617 1619
E-mail ✉️ trm@villagenlife.com

CAMPS BAY RETREAT CONTACT DETAILS

Tel 📞 +27 (0)21 437 8300
Web 🌐 www.campsbayretreat.com
Physical Address 7 Chilworth Road, Camps Bay

BANKING DETAILS

Account Name	Camps Bay Retreat (Pty) Ltd
Bank	Nedbank
Branch	Winelands
Branch Code	198765
Current Account	1141807483