



HARBOUR HOUSE
HERMANUS
HOTEL & APARTMENTS



MANOR HOUSE

| | | |
|-------------|---|---|
| Manor House | 5 | Situated in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean. Sleeps 2 + 1. |
|-------------|---|---|

NEW WING

| | | |
|----------------------|---|---|
| Standard Studios | 3 | Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony. 37m ² . Sleeps 2 + 1. |
| Harbour Road Studios | 3 | Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony. 37m ² . Sleeps 2 + 1. |
| Village Studios | 3 | Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views. 37m ² . Sleeps 2 + 1. |
| Sky Vista Studios | 3 | Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views. 37m ² . Sleeps 2 + 1. |
| Sea View Studios | 3 | Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean. 37m ² . Sleeps 2 + 1. |
| Sky Sea View Studios | 3 | Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean. 37m ² . Sleeps 2 + 1. |

INTERNATIONAL RACK RATES

| ROOM TYPE | 1 May '22 - 31 Jul '22 | 1 Aug '22 - 15 Dec '22 | 16 Dec '22 - 07 Jan '23 (*) | 08 Jan '23 - 30 Apr '23 |
|-----------------------------|------------------------|------------------------|-----------------------------|-------------------------|
| | Per Room | Per Room | Per Room | Per Room |
| MANOR HOUSE | | | | |
| Manor House | R 4 160 | R 5 830 | R 7 880 | R 5 940 |
| NEW WING | | | | |
| Standard Studios | R 2 790 | R 3 700 | R 5 090 | R 3 860 |
| Harbour Road Studios | R 2 790 | R 3 700 | R 5 090 | R 3 860 |
| Village Studios | R 3 050 | R 4 220 | R 5 710 | R 4 300 |
| Sky Vista Studios | R 3 200 | R 4 400 | R 6 000 | R 4 500 |
| Sea View Studios | R 3 450 | R 4 800 | R 6 520 | R 4 890 |
| Sky Sea View Studios | R 3 600 | R 5 050 | R 6 850 | R 5 150 |
| Children Sharing | Per Child | Per Child | Per Child | Per Child |
| Sofa / Daybed | R 650 | R 800 | R 1 100 | R 850 |
| Cot (per child 0 - 2 years) | R 300 | R 350 | R 400 | R 350 |

Reservations and Child Sharing Policy are subject to Booking Terms & Conditions.



HARBOUR SQUARE

| | | |
|-------------------------------|---|--|
| Village Rooms | 5 | Located on the first and second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony. 59-61m ² . Sleeps 2 + 2. |
| Sky Rooms | 3 | Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m ² . Sleeps 2 + 2. |
| Village Residence | 4 | Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m ² . Sleeps 2 + 2. |
| Bay Residence | 2 | Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m ² . Sleeps 2 + 2. |
| Sky Residence | 3 | Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m ² . Sleeps 2 + 2. |
| Two Bedroom Village Residence | 1 | Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views Sleeps 2 + 2. |
| Two Bedroom Bay Residence | 1 | Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views. Sleeps 2 + 2. |
| Two Bedroom Sky Residence | 1 | Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. Sleeps 2 + 2. |

ITA RATES

| ROOM TYPE | 1 May '22 - 31 Jul '22 | 1 Aug '22 - 15 Dec '22 | 16 Dec '22 - 07 Jan '23 (*) | 08 Jan '23 - 30 Apr '23 |
|---------------|------------------------|------------------------|-----------------------------|-------------------------|
| | Per Room | Per Room | Per Room | Per Room |
| Village Rooms | R 2 360 | R 3 130 | R 4 200 | R 3 300 |
| Sky Rooms | R 2 600 | R 3 500 | R 4 700 | R 3 680 |

| | | | | |
|-----------------------------|------------------|------------------|------------------|------------------|
| Village Residence | R 2 950 | R 3 980 | R 5 360 | R 4 220 |
| Bay Residence | R 3 300 | R 4 320 | R 5 820 | R 4 950 |
| Sky Residence | R 3 500 | R 4 500 | R 6 100 | R 5 200 |
| Children Sharing | Per Child | Per Child | Per Child | Per Child |
| Sofa / Daybed | R 650 | R 800 | R 1 100 | R 850 |
| Cot (per child 0 - 2 years) | R 300 | R 350 | R 400 | R 350 |

Le Paradis

LUXURY SERVICED APARTMENTS

LE PARADIS APARTMENTS *

| | | |
|---------------------------------|---|---|
| Le Paradis 2 Bedroom Apartment* | 4 | Adjacent to the New Wing and Manor House, 2 bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Sleeps 4 + 2. |
|---------------------------------|---|---|

ITA RATES

| LE PARADIS APARTMENTS | 1 May '22 - 31 Jul '22 | 1 Aug '22 - 15 Dec '22 | 16 Dec '22 - 07 Jan '23 (*) | 08 Jan '23 - 30 Apr '23 |
|---------------------------------|------------------------|------------------------|-----------------------------|-------------------------|
| | Per Room | Per Room | Per Room | Per Room |
| Le Paradis 2 Bedroom Apartment* | R 3 880 | R 5 420 | R 7 040 | R 5 270 |
| Children Sharing | Per Child | Per Child | Per Child | Per Child |
| Sofa / Daybed | R 650 | R 800 | R 1 100 | R 850 |
| Cot (per child 0 - 2 years) | R 300 | R 350 | R 400 | R 350 |

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*Breakfast not included.



**HARBOUR HOUSE
HERMANUS**
HOTEL & APARTMENTS

MANOR HOUSE

| | | |
|-------------|---|---|
| Manor House | 5 | Situated in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean. Sleeps 2 + 1. |
|-------------|---|---|

NEW WING

| | | |
|----------------------|---|--|
| Standard Studios | 3 | Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony. 37m². Sleeps 2 + 1. |
| Harbour Road Studios | 3 | Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony. 37m². Sleeps 2 + 1. |
| Village Studios | 3 | Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views. 37m². Sleeps 2 + 1. |
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| Sky Sea View Studios | 3 | Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean. 37m². Sleeps 2 + 1. |

ITA RATES

| ROOM TYPE | 1 May '23 - 31 Jul '23 | 1 Aug '23 - 14 Dec '23 | 15 Dec '23 - 06 Jan '24 (*) | 07 Jan '24 - 30 Apr '24 |
|-----------------------------|------------------------|------------------------|-----------------------------|-------------------------|
| | Per Room | Per Room | Per Room | Per Room |
| MANOR HOUSE | | | | |
| Manor House | R 4 450 | R 6 240 | R 8 430 | R 6 360 |
| NEW WING | | | | |
| Standard Studios | R 2 990 | R 3 960 | R 5 450 | R 4 130 |
| Harbour Road Studios | R 2 990 | R 3 960 | R 5 450 | R 4 130 |
| Village Studios | R 3 260 | R 4 520 | R 6 110 | R 4 600 |
| Sky Vista Studios | R 3 420 | R 4 710 | R 6 420 | R 4 820 |
| Sea View Studios | R 3 690 | R 5 140 | R 6 980 | R 5 230 |
| Sky Sea View Studios | R 3 850 | R 5 400 | R 7 330 | R 5 510 |
| Children Sharing | Per Child | Per Child | Per Child | Per Child |
| Sofa / Daybed | R 650 | R 800 | R 1 100 | R 850 |
| Cot (per child 0 - 2 years) | R 0 | R 0 | R 0 | R 0 |

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HARBOUR SQUARE

| | | |
|-------------------------------|---|---|
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| Sky Rooms | 3 | Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m². Sleeps 2 + 2. |
| Village Residence | 4 | Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m². Sleeps 2 + 2. |
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| Sky Residence | 3 | Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views. 61m². Sleeps 2 + 2. |
| Two Bedroom Village Residence | 1 | Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views. Sleeps 2 + 2. |
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| ROOM TYPE | 1 May '23 - 31 Jul '23 | 1 Aug '23 - 14 Dec '23 | 15 Dec '23 - 06 Jan '24 (*) | 07 Jan '24 - 30 Apr '24 |
|-------------------|------------------------|------------------------|-----------------------------|-------------------------|
| | Per Room | Per Room | Per Room | Per Room |
| Village Rooms | R 2 530 | R 3 350 | R 4 490 | R 3 530 |
| Sky Rooms | R 2 780 | R 3 750 | R 5 030 | R 3 940 |
| Village Residence | R 3 160 | R 4 260 | R 5 740 | R 4 520 |
| Bay Residence | R 3 530 | R 4 620 | R 6 230 | R 5 300 |

| | | | | |
|-----------------------------|------------------|------------------|------------------|------------------|
| Sky Residence | R 3 750 | R 4 820 | R 6 530 | R 5 560 |
| Children Sharing | Per Child | Per Child | Per Child | Per Child |
| Sofa / Daybed | R 650 | R 800 | R 1 100 | R 850 |
| Cot (per child 0 - 2 years) | R 0 | R 0 | R 0 | R 0 |

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Le Paradis

LUXURY SERVICED APARTMENTS

LE PARADIS APARTMENTS *

| | | |
|---------------------------------|---|---|
| Le Paradis 2 Bedroom Apartment* | 4 | Adjacent to the New Wing and Manor House, 2 bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Sleeps 4 + 2. |
|---------------------------------|---|---|

ITA RATES

| LE PARADIS APARTMENTS | 1 May '23 - 31 Jul '23 | 1 Aug '23 - 14 Dec '23 | 15 Dec '23 - 06 Jan '24 (*) | 07 Jan '24 - 30 Apr '24 |
|---------------------------------|------------------------|------------------------|-----------------------------|-------------------------|
| | Per Apartment | Per Apartment | Per Apartment | Per Apartment |
| Le Paradis 2 Bedroom Apartment* | R 4 150 | R 5 800 | R 7 530 | R 5 640 |
| Children Sharing | Per Child | Per Child | Per Child | Per Child |
| Sofa / Daybed | R 650 | R 800 | R 1 100 | R 850 |
| Cot (per child 0 - 2 years) | R 0 | R 0 | R 0 | R 0 |

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*Breakfast not included.



VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY: _____
COMPANY: _____
SOURCE: _____
SIGNED: _____

GENERAL

- Rates are quoted per room per night in South African Rand and are inclusive of Value Added Tax at 15%.
- The above rates are inclusive of a plated breakfast, except *Le Paradis Apartments which is quoted on a room only basis.
- A 3-night minimum length of stay applies during Peak periods noted below.

| | |
|-------------------------------------|-------------------------------------|
| tbc Sep / Oct 2022 (Whale Festival) | 16 Dec '22 - 07 Jan '23 (Festive) |
| 06 - 09 Apr '23 (Easter) | tbc Sep / Oct 2023 (Whale Festival) |
| 14 Dec '23 - 06 Jan '24 (Festive) | 29-31 Mar '24 (Easter) |
- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.
- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

CHILD SHARING POLICY

- Sharing children must be requested at the time of booking.
- Children over the age of 14 years are considered adults and must occupy their own room.
- Should a daybed be occupied, a baby cot may not be added and vice versa.
- Third adult travelling must occupy their own room.
- Where additional persons sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Children sharing on a Day/Sofabed (3 -14 years) or a cot (0-2 years) pay the applicable per child sharing rate, per night.
- One child up to and including 2 years old can be accommodated in cot.
- Children from 3 - 14 years may share with adults on a sofa bed or daybed in selected rooms only.

| | | |
|--------------------------|---|------------------------------|
| Manor House Romantic | - | Daybed sleeps 1 child |
| New Wing Studios | - | Daybed sleeps 1 child |
| Harbour Square Residence | - | 2 x Daybeds sleep 2 children |
| Le Paradis | - | 2 x Daybeds sleep 2 children |

CHECK-IN AND CHECK-OUT DETAILS

- Check-in at 22 Harbour Road, Hermanus.
- Check-in from 15h00. • Check-out by 11h00.



HARBOUR HOUSE
HERMANUS
HOTEL & APARTMENTS



BAR RATES

- BAR rates will be utilised at the discretion of management
- BAR rates are commissionable, however not on standard commission structures. Kindly contact Village N Life Sales office to confirm your commission structure.
- BAR rates are not combinable with any special offers or exclusive value adds.

FIT / INDIVIDUAL RESERVATION BOOKING CONDITIONS:

PAYMENT

- Full prepayment is required one month prior to the confirmed arrival date.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

PEAK PAYMENT

Validity: During peak periods noted on each rate sheet applicable to the property

- Full prepayment is required 90 days prior to the confirmed arrival date during the peak periods as noted on the rate sheets and above.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

STANDARD CANCELLATION

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

PEAK CANCELLATION

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

REFUNDS

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

GROUP RESERVATION BOOKING CONDITIONS:

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API.
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.
- Free of Charge Policy:

| | | |
|-----------------------|---|--|
| Book and Pay 8 rooms | : | Receive 1 complimentary single room [9th room free] |
| Book and Pay 15 rooms | : | Receive 1 complimentary single room [16th room free] and 50% off an additional room [17th room at 50% discount] |
| Book and Pay 20 rooms | : | Receive 2 complimentary single rooms [21st and 22nd rooms free] and 50% off an additional room [23rd room at 50% discount] |

MARKETING:

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by a representative of the Village N Life sales department prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.



VILLAGE N LIFE CONTACT DETAILS

TRADE SUPPORT

Tel 📞 +27 (0)21 430 4048
E-mail ✉️ res@vnltrade.com
groups@vnltrade.com
Web 🌐 www.vnltrade.com

TRADE RELATIONSHIP MANAGER

Jaco de Villiers
Tel 📞 +27 (0)71 617 1619
E-mail ✉️ trm@villagenlife.com

SALES SUPPORT

Tel 📞 +27 (0)21 430 4047
E-mail ✉️ support@vnltrade.com
Web 🌐 www.vnltrade.com

ACCOUNTS

Tel 📞 +27 (0)87 743 2410
E-mail ✉️ debtors@vnlhospitality.co.za

HERMANUS COLLECTION CONTACT DETAILS

Tel 📞 +27 (0)28 312 1799
E-mail ✉️ res@harbourhousehotel.co.za
Web 🌐 www.harbourhousehotel.co.za
Physical Address 22 Harbour Road, Hermanus

Check in for Manor House, New Wing, Harbour Square and Le Paradis Apartments.

BANKING DETAILS

CURRENT ACCOUNT Harbour House Hotel (Pty) Ltd
BANK Nedbank
BRANCH Winelands
BRANCH CODE 198765
CURRENT ACCOUNT 1146022085