

VILLAGE N LIFE HOTELS: RATES 2021 - 2023

ROOMS 78

Mountain View	15	Views of Table Mountain and the Twelve Apostles mountain range. Sleeps 2 + 1
Pool Club	8	Located around the main pool, these rooms offer direct access to the pool from a private patio. Sleeps 2 + 1
Sea and Mountain	6	North facing with views of Lions Head and side sea views, two of which are wheelchair friendly equipped. Sleeps 2 + 1
Mountain Spa Suites	3	These double sized rooms boast exclusive interiors, private spa baths and expansive balconies with mountain views. Sleeps 2 + 2
Sea and Pool	8	North facing rooms with views of Lions Head and partial sea views overlooking the main pool area. Sleeps 2 + 1
Cabana Pool Club	12	Located on the ground floor with sea views, enjoyed from the private and spacious patio. Sleeps 2 + 1
Sea View	19	Direct sea views overlooking the Atlantic Ocean which can be enjoyed from a balcony. Sleeps 2 + 1
Sea View Special	1	Views of the beach, sea with a balcony and north facing views of Lions Head from bay window. Sleeps 2 + 1
Corner Sea and Spa	2	Spacious sea-facing rooms with a comfortable private balcony and outdoor spa bath. Sleeps 2 + 1
Sky Panoramic Suite	1	Beach, sea and North facing views of Lion's Head from your suite and two balconies with outdoor spa bath. 76m2 Sleeps 2 + 1
Sea Spa Suite	1	Spacious interiors, balconies with spa bath and beach and sea views. 80 - 90m2 Sea Spa Suite Sleeps 2 + 2
Sea Spa Suite Special	1	Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features a balcony with spa bath. Sleeps 2 + 2
Sky Penthouse	1	With expansive and luxurious interiors The Penthouse is 160 m ² of sheer sea-facing splendour. Sleeps 2 + 2

INTERNATIONAL RACK RATES

ROOM TYPE	1 May '21 - 30 Sept '21	1 Oct '21 - 16 Dec '21	17 Dec '21 - 07 Jan '22 (*)	08 Jan '22 - 30 Apr '22
	Per Room	Per Room	Per Room	Per Room
Mountain View	R 3,750	R 6,040	R 8,500	R 7,620
Pool Club	R 4,060	R 6,680	R 9,300	R 8,340
Sea and Mountain	R 4,060	R 6,680	R 9,300	R 8,340
Mountain Spa Suites	R 4,920	R 8,250	R 11,520	R 10,480
Sea and Pool	R 4,920	R 8,250	R 11,520	R 10,480
Cabana Pool Club	R 5,400	R 8,610	R 12,140	R 10,800
Sea View	R 5,670	R 9,080	R 12,760	R 11,140
Sea View Special	R 5,670	R 9,080	R 12,760	R 11,140
Corner Sea and Spa	R 6,820	R 11,340	R 15,920	R 14,280
Sky Panoramic Suite	R 8,240	R 13,700	R 19,100	R 17,220
Sea Spa Suite	R 8,240	R 13,700	R 19,100	R 17,220
Sea Spa Suite Special	R 8,240	R 13,700	R 19,100	R 17,220
Sky Penthouse	R 12,380	R 20,120	R 29,250	R 25,950
Children Sharing	Per Child	Per Child	Per Child	Per Child
Sofa / Daybed (3-14yrs)	R1,000	R1,450	R2,000	R1,800
Cot (0-2yrs)	R 250	R 300	R 400	R 350

Reservations and Child Sharing Policy are subject to Booking Terms & Conditions.

VNL Trade Support

TEL: +27 (0) 21 437 9700

 EMAIL: res@thebayhotel.com

 WEB: www.thebayhotel.com

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INTERNATIONAL RACK RATES

ROOM TYPE	1 May '22 - 30 Sept '22	1 Oct '22 - 15 Dec '22	16 Dec '22 - 07 Jan '23 (*)	08 Jan '23 - 30 Apr '23
	Per Room	Per Room	Per Room	Per Room
Mountain View	R 3,750	R 6,040	R 8,500	R 7,620
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VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY: 10 February 2021 - 30 April 2023
COMPANY: _____
SOURCE: _____
SIGNED: _____

GENERAL

- Rates are quoted per room per night in South African Rand and are inclusive of Value Added Tax at 15%.
- The above rates are inclusive of a light plated breakfast.
- A 3-night minimum length of stay applies during Peak periods noted above.

17 Dec '21 - 07 Jan '22 (Festive)	14 - 17 April '22 (Easter)
16 Dec '22 - 07 Jan '23 (Festive)	06 - 09 April '23 (Easter)
- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.
- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

CHILD SHARING POLICY

- Sharing children must be requested at the time of booking.
- One child up to and including 2 years old can be accommodated in a cot.
- One child under the age of 14 years can be accommodated in a daybed.
- Two children under the age of 14 years can be accommodated with 2 adults in a **Suite** or the **Penthouse**, and is subject to availability.
- Should a daybed be occupied, a baby cot may not be added and vice versa.
- Children over the age of 14 years are considered adults and must occupy their own room.
- Third adult travelling must occupy their own room.
- Where additional persons sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Children sharing on a Day/Sofabed (3 -14 years) or a cot (0-2 years) pay the applicable per child sharing rate, per night.

CHECK-IN AND CHECK-OUT DETAILS

- Check-in at 69 Victoria Road, Camps Bay.
- Check-in from 14h00. • Check-out by 11h00.

BAR RATES

- BAR rates will be utilised at the discretion of management
- BAR rates are commissionable, however not on standard commission structures. Kindly contact Village N Life Sales office to confirm your commission structure.
- BAR rates are not combinable with any special offers or exclusive value adds.

VILLAGE N LIFE HOTELS: RATES 2021 - 2023



FIT / INDIVIDUAL RESERVATION BOOKING CONDITIONS:

PAYMENT

- Full prepayment is required one month prior to the confirmed arrival date.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

PEAK PAYMENT

Validity: During peak periods noted on each rate sheet applicable to the property

- Full prepayment is required 90 days prior to the confirmed arrival date during the peak periods as noted on the rate sheets and above.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

STANDARD CANCELLATION

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

PEAK CANCELLATION

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

REFUNDS

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

GROUP RESERVATION BOOKING CONDITIONS:

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.
- Free of Charge Policy:

Book and Pay 8 rooms	:	Receive 1 complimentary single room [9th room free]
Book and Pay 15 rooms	:	Receive 1 complimentary single room [16th room free] and 50% off an additional room [17th room at 50% discount]
Book and Pay 20 rooms	:	Receive 2 complimentary single rooms [21st and 22nd rooms free] and 50% off an additional room [23rd room at 50% discount]

MARKETING:

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by a representative of the Village N Life sales department prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.

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VILLAGE N LIFE CONTACT DETAILS

TRADE SUPPORT

Tel 📞 +27 (0)21 430 4048
E-mail ✉️ res@vnltrade.com
groups@vnltrade.com
Web 🌐 www.vnltrade.com

SALES SUPPORT

Tel 📞 +27 (0)21 430 4047
E-mail ✉️ support@vnltrade.com
Web 🌐 www.vnltrade.com

ACCOUNTS

Tel 📞 +27 (0)87 743 2410
E-mail ✉️ debtors@vnlhospitality.co.za

THE BAY HOTEL CONTACT DETAILS

Tel 📞 +27 (0)21 430 4444
Web 🌐 www.thebayhotel.com
Physical Address 69 Victoria Road, Camps Bay

BANKING DETAILS

Account Name	The Bay Hotel (Pty) Ltd
Bank	Nedbank
Branch	Winelands
Branch Code	198765
Current Account	1146025386