



INTERNATIONAL RACK RATES

APARTMENT	01 Mar '20 - 30 Apr '20	01 May '20 - 30 Jun '20	01 Jul '20 - 31 Aug '20	01 - 30 Sept '20	01 Oct '20 - 12 Dec '20	13 Dec '20 - 28 Feb '21
One Bedroom	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment
Luxury	R 4 290	R 3 690	R 4 060	R 3 690	R 4 760	R 4 980
Superior	R 4 840	R 3 890	R 4 210	R 3 890	R 4 980	R 5 350
Two Bedroom	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment
Luxury	R 6 210	R 5 020	R 5 520	R 5 020	R 6 400	R 7 750
Superior	R 7 370	R 5 470	R 5 900	R 5 470	R 7 580	R 9 050
Three Bedroom	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment
Luxury	R 8 730	R 6 440	R 7 070	R 6 440	R 8 990	R 11 080
Superior	R 10 700	R 8 100	R 8 770	R 8 100	R 9 870	R 13 270
Penthouse	R 19 200	R 14 950	R 16 480	R 14 900	R 20 250	R 22 650
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child	Per Child
Cot (0-2yrs)	R 350	R 300	R 350	R 350	R 350	R 450

Reservations and Child Policy / Third Adult Sharing are subject to Booking Terms & Conditions.

VNL Trade Support	TEL: +27 (0) 21 418 2138	E-MAIL: reservations@lawhillluxuryapartments.com
		WEB: www.lawhillluxuryapartments.com



INTERNATIONAL RACK RATES

APARTMENT	01 Mar '21 - 30 Apr '21	01 May '21 - 30 Jun '21	01 Jul '21 - 31 Aug '21	01 - 30 Sept '21	01 Oct '21 - 12 Dec '21	13 Dec '21 - 28 Feb '22	01 Mar '22 - 19 Apr '22	20 Apr '22 - 30 Jun '22
One Bedroom	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment
Luxury	R 4 550	R 3 800	R 4 220	R 3 820	R 4 950	R 5 150	R 4 620	R 3 950
Superior	R 5 130	R 4 080	R 4 500	R 4 160	R 5 320	R 5 720	R 5 390	R 4 240
Two Bedroom	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment
Luxury	R 6 580	R 5 160	R 5 740	R 5 220	R 6 650	R 8 060	R 6 700	R 5 360
Superior	R 7 820	R 5 740	R 6 310	R 5 850	R 8 110	R 9 660	R 8 180	R 5 960
Three Bedroom	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment	Per Apartment
Luxury	R 9 250	R 6 620	R 7 350	R 6 680	R 9 350	R 11 520	R 9 440	R 6 880
Superior	R 11 340	R 8 480	R 9 380	R 8 660	R 10 500	R 14 150	R 11 850	R 8 820
Penthouse	R 20 350	R 15 680	R 17 620	R 15 940	R 21 660	R 24 200	R 21 350	R 16 300
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child	Per Child	Per Child	Per Child
Cot (0-2yrs)	R 400	R 300	R 400	R 350	R 400	R 500	R 450	R 400

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VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY: 06 Jan 2020 - 30 April 2022
COMPANY: _____
SOURCE: _____
SIGNED: _____

GENERAL

- Rates are quoted per apartment per night in South African Rand and are inclusive of Value Added Tax at 15%.
- Rates are on a room only basis.
- A 7-night minimum length of stay applies during the following periods:
 - 20 December 2019 - 10 January 2020 (Festive)
 - 17 December 2021 - 07 January 2022 (Festive)
- Rates are based on the following configurations:

1 Bedroom	-	Accommodates 2 persons
2 Bedroom	-	Accommodates 4 persons
3 Bedroom	-	Accommodates 6 persons
- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.
- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

CHILD POLICY / THIRD ADULT SHARING

- Children of all ages accepted.
- Sharing children must be requested at the time of booking.
- One child up to and including 2 years old can be accommodated in a cot.
- All children from the age of 3 years must occupy their own bed/room. No roll-away beds available.
- Sharing details:

0 - 2 years	-	Cot provided in apartment
3 years and older	-	Own bed/room
- Where additional person sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Should the maximum number of guests exceed the apartment configuration upon arrival, additional accommodation will be reserved and charged.

CHECK-IN AND CHECK-OUT DETAILS

- Check in at 3rd Floor Lawhill Block A, Dock Road, Bluff/Lawhill Entrance, V&A Marina Waterfront
- Check-in from 15h00. • Check-out by 11h00.

HOUSEKEEPING SERVICES

- The rate is inclusive of a daily refresh service and a full housekeeping service after every 4th night of occupation (includes linen and towel change).
- Refresh service is offered on Sundays and Public Holidays. Full service available by arrangement only, at an additional charge.

FIT / INDIVIDUAL RESERVATION BOOKING CONDITIONS

PAYMENT

- Full prepayment is required one month prior to the confirmed arrival date.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

PEAK PAYMENT

Validity: During peak periods noted on each rate sheet applicable to the property

- Full prepayment is required 90 days prior to the confirmed arrival date during the peak periods as noted on the rate sheets and above.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

STANDARD CANCELLATION

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

PEAK CANCELLATION

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

REFUNDS

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

GROUP RESERVATION BOOKING CONDITIONS

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.

MARKETING

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by a representative of the Village N Life sales department prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.

LAWHILL

luxury apartments

VILLAGE N LIFE CONTACT DETAILS

SALES SUPPORT

Tel 📞 +27 (0)21 437 9737
E-mail ✉️ sales@vnlsales.com
Web 🌐 www.vnltrade.com

ACCOUNTS

Tel 📞 +27 (0)21 421 5040
E-mail ✉️ finance@waterfrontvillage.com

LAWHILL LUXURY APARTMENTS RESERVATIONS DETAILS

Tel 📞 +27 (0) 21 418 2138
E-mail ✉️ reservations@lawhillluxuryapartments.com
Web 🌐 www.lawhillluxuryapartments.com
Physical Address 3rd Floor Lawhill Block A, Dock Road, Bluff/Lawhill Entrance, V&A Marina Waterfront

LAWHILL LUXURY APARTMENTS 24 HOUR RECEPTION DETAILS

Tel 📞 +27 (0) 21 418 1182
E-mail ✉️ guestrelations@lawhillluxuryapartments.com

BANKING DETAILS

ACCOUNT NAME Waterfront Village (Pty) Ltd Reg no: 2017/076593/07 - Lawhill
BANK Nedbank
BRANCH Winelands
BRANCH CODE 198765
CURRENT ACCOUNT 1165511525