

VILLAGE N LIFE HOTELS: RATES 2020 - 2021

ROOMS 78

Standard Mountain	15	Views of Table Mountain and the Twelve Apostles mountain range. Sleeps 2 + 1
Classic Pool	8	Located around the main pool, these rooms offer direct access to the pool from a private patio. Sleeps 2 + 1
Classic Mountain	6	North facing with views of Lions Head and side sea views, two of which are wheelchair friendly equipped. Sleeps 2 + 1
Premier Mountain	3	These double sized rooms boast exclusive interiors, private spa baths and expansive balconies with mountain views. Sleeps 2 + 1
Premier Pool	8	North facing rooms with views of Lions Head and partial sea views overlooking the main pool area. Sleeps 2 + 1
Premier Sea	20	Direct sea views overlooking the Atlantic Ocean which can be enjoyed from a balcony. Sleeps 2 + 1
Cabana	12	Located on the ground floor with sea views, enjoyed from oversized chairs on the private and spacious patio. Sleeps 2 + 1
Luxury	2	Spacious sea-facing rooms with a comfortable private balcony and outdoor spa bath. Sleeps 2 + 1
Suite	3	Each individually styled Suite offers spacious interiors and balconies with spa baths and delightful sea views. Sleeps 2 + 2
Penthouse	1	With expansive and luxurious interiors The Penthouse is 160 m ² of sheer sea-facing splendour. Sleeps 2 + 2

INTERNATIONAL RACK RATES

ROOM TYPE	6 Jan '20 - 30 Apr '20	1 May '20 - 30 Sept '20	1 Oct '20 - 17 Dec '20	18 Dec '20 - 10 Jan '21 (*)	11 Jan '21 - 30 Apr '21
	Per Room	Per Room	Per Room	Per Room	Per Room
Standard Mountain	R 7 260	R 3 750	R 6 040	R 8 500	R 7 620
Classic Pool	R 7 940	R 4 060	R 6 680	R 9 300	R 8 340
Classic Mountain	R 7 940	R 4 060	R 6 680	R 9 300	R 8 340
Premier Mountain	R 9 980	R 4 920	R 8 250	R 11 520	R 10 480
Premier Pool	R 9 980	R 4 920	R 8 250	R 11 520	R 10 480
Premier Sea	R 10 290	R 5 400	R 8 610	R 12 140	R 10 800
Cabana	R 10 600	R 5 670	R 9 080	R 12 760	R 11 140
Luxury	R 13 600	R 6 820	R 11 340	R 15 920	R 14 280
Suite	R 16 400	R 8 240	R 13 700	R 19 100	R 17 220
Penthouse	R 24 750	R 12 380	R 20 120	R 29 250	R 25 950
Children Sharing	Per Child	Per Child	Per Child	Per Child	Per Child
Sofa / Daybed (3-14yrs)	R1 800	R1 000	R1 540	R2 000	R1 800
Cot (0-2yrs)	R 250	R 250	R 300	R 400	R 350

Reservations and Child Sharing Policy are subject to Booking Terms & Conditions.

VNL Trade Support

TEL: +27 (0) 21 437 9700

EMAIL: res@thebayhotel.com

WEB: www.thebayhotel.com

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INTERNATIONAL RACK RATES

ROOM TYPE	1 May '21 - 30 Sept '21	1 Oct '21 - 16 Dec '21	17 Dec '21 - 07 Jan '22 (*)	08 Jan '22 - 30 Apr 22
	Per Room	Per Room	Per Room	Per Room
Standard Mountain	R 3 750	R 6 040	R 8 500	R 7 620
Classic Pool	R 4 060	R 6 680	R 9 300	R 8 340
Classic Mountain	R 4 060	R 6 680	R 9 300	R 8 340
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VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY: 06 Jan 2020 - 30 April 2022
COMPANY: _____
SOURCE: _____
SIGNED: _____

GENERAL

- Rates are quoted per room per night in South African Rand and are inclusive of Value Added Tax at 15%.
- The above rates are inclusive of breakfast.
- A 3-night minimum length of stay applies during Peak periods noted above.
18 Dec '20 - 10 Jan '21 (Festive) 17 Dec '21 - 07 Jan '22 (Festive)
- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.
- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

CHILD SHARING POLICY

- Sharing children must be requested at the time of booking.
- One child up to and including 2 years old can be accommodated in a cot.
- One child under the age of 14 years can be accommodated in a daybed.
- Two children under the age of 14 years can be accommodated with 2 adults in a **Suite** or the **Penthouse**, and is subject to availability.
- Should a daybed be occupied, a baby cot may not be added and vice versa.
- Children over the age of 14 years are considered adults and must occupy their own room.
- Third adult travelling must occupy their own room.
- Where additional persons sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Children sharing on a Day/Sofabed (3 -14 years) or a cot (0-2 years) pay the applicable per child sharing rate, per night.

CHECK-IN AND CHECK-OUT DETAILS

- Check-in at 69 Victoria Road, Camps Bay.
- Check-in from 14h00. • Check-out by 11h00.

BAR RATES

- BAR rates will be utilised at the discretion of management
- BAR rates are commissionable, however not on standard commission structures. Kindly contact Village N Life Sales office to confirm your commission structure.
- BAR rates are not combinable with any special offers or exclusive value adds.

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FIT / INDIVIDUAL RESERVATION BOOKING CONDITIONS:

PAYMENT

- Full prepayment is required one month prior to the confirmed arrival date.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

PEAK PAYMENT

Validity: During peak periods noted on each rate sheet applicable to the property

- Full prepayment is required 90 days prior to the confirmed arrival date during the peak periods as noted on the rate sheets and above.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

STANDARD CANCELLATION

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

PEAK CANCELLATION

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

REFUNDS

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

GROUP RESERVATION BOOKING CONDITIONS:

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.

MARKETING:

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by a representative of the Village N Life sales department prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.

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VILLAGE N LIFE CONTACT DETAILS

TRADE SUPPORT

Tel 📞 +27 (0)21 437 9700
E-mail ✉️ res@vnlsales.com
Web 🌐 www.vnltrade.com

SALES SUPPORT

Tel 📞 +27 (0)21 437 9737
E-mail ✉️ sales@vnlsales.com
Web 🌐 www.vnltrade.com

ACCOUNTS

Tel 📞 +27 (0)21 430 4162
E-mail ✉️ debtors@vnlhospitality.co.za

THE BAY HOTEL CONTACT DETAILS

Tel 📞 +27 (0)21 437 9711
E-mail ✉️ res@thebayhotel.com
Web 🌐 www.thebayhotel.com
Physical Address 69 Victoria Road, Camps Bay

BANKING DETAILS

Account Name The Bay Hotel (Pty) Ltd
Bank Nedbank
Branch Winelands
Branch Code 198765
Current Account 1146025386